



## MITEL BIOGRAPHY

# Paul Butcher

## President and Chief Operating Officer

With more than 20 years of marketing and executive management experience in the communications technology industry, Paul Butcher brings progressive insight and expertise to his position as President and Chief Operating Officer of Mitel®. With over 15 years experience at Mitel, Paul has been instrumental in the corporation's success in IP Communications and global expansion.

As President and Chief Operating Officer, Paul oversees the strategic and tactical evolution in Mitel's sales, marketing and R&D growth initiatives. In his time at the helm of these corporate functions, IP sales have grown from market introduction to the majority of Mitel's product shipments. Paul's broad understanding of the technical business and market realities behind the emergence of IP Communications ensures Mitel's continued commitment to innovation and solutions focused on the end user.

Prior to his current role, Paul held global responsibilities as Senior Vice President and General Manager for Mitel Corporation's Business Communications Systems' division. In this role, Paul focused on developing and delivering converged voice and data communications systems and applications for enterprises. Prior to relocating to Canada, Paul had the role of Managing Director of Mitel Corporation's Europe, Middle East, Africa, and Asia-Pacific operations.

Paul is recognized as an industry leader and has spoken at numerous trade shows and conferences. He is a graduate of Reading College of Technology in the U.K.