

Mitel TeleCollaboration Solution Overview



Real, live meetings for your global workforce

The costs of business travel, including expenses, loss of productivity, and wear-and-tear on the environment, are escalating. To cut costs, most organizations have turned to videoconferences, but the results haven't always been pretty. Videoconferences can be plagued with connection issues, dropped participants, disjointed images and last-minute calls to a technician.



Bringing people together geographically is no longer the only answer. The Mitel® TeleCollaboration Solution combines high-definition collaboration and affordable telepresence, in a “better than live” telecollaboration that vies with face-to-face meetings.

The Mitel TeleCollaboration Solution (TCS) is another Mitel application that builds on Mitel Unified Communicator® (UC) Advanced, where you choose the applications to build a customized solution that meets your organization’s unique needs.

Mitel’s TeleCollaboration breakthrough

The Mitel TeleCollaboration Solution isn’t just the next step in videoconferencing: it’s a revolution in virtual teamwork. Launching a telecollaboration meeting or adding a new participant is as simple as making a phone call. Remote participants appear lifelike and life-size on large monitors across the table from you. Their movements are fluid, their voices are clear, and you can make eye contact and share perspectives and materials in full high-definition (HD) audio and video.

Enhanced telecollaboration merges affordable telepresence with a high-definition collaboration environment where people can share and work together on documents, files, and videos. An interactive whiteboard sparks brainstorming and collaboration in real time.

Simple to use

Launching a telecollaboration meeting is as simple as making a phone call: you push a button on your phone or click your mouse. Invite other telecollaboration sites with another click. There’s no need for a special administrator to manage your meeting.

Using the intuitive interface, share a document or your PC desktop by dragging icons into a “common” space where several collaborations may be active. With one more click, you allow others to modify your content. Its simplicity lets participants focus on the message, not the medium.

Natural look and feel

Worldwide participants work together in a virtual environment that creates the feeling of “being there” in a single meeting room. Mitel’s TeleCollaboration Solution has HD video (1920 x 1080p) with accurate color, fluid motion, true eye contact and life-size images that convey body language. Collaboration materials and shared desktops are rendered in HD as well.

The spatial wideband audio delivers high-fidelity, lip-synched sound, and the integrated audio conference bridge mixes and normalizes the sound for meeting rooms as well as for audio-only participants for more consistent sound levels.

More tolerance, less bandwidth

Because it uses considerably less bandwidth than competitors (about 2.5 Mb for a full video, audio and collaboration session), Mitel’s TeleCollaboration Solution saves you the expense of purchasing bandwidth guarantees. Lower bandwidth also means no need to dedicate a LAN segment.

Mitel’s TeleCollaboration Solution flawlessly reproduces high-definition signals over IP networks, even when simultaneously transferring large files for sharing. And the Mitel TeleCollaboration Solution is highly tolerant of network faults or peaky behavior during a session.



An investment that pays off – quickly

Mitel’s TeleCollaboration Solution starts paying for itself right away – we’ve done the math. Considering travel expenses only, you can realize your ROI in six to 12 months. Add productivity losses due to travel time and you can recoup the cost of your telecollaboration solution in three to nine months.

This doesn’t even take into account other benefits that affect the bottom line: increased employee productivity with no more time lost to administration at the beginning of every conference call, sharing best practices between sites through more effective collaboration, and more.



Flexible deployment — meeting room or office

The Mitel TeleCollaboration Solution can be set up where you need it most. In an office, two or three people can telecollaborate. Double those numbers when the solution is in a meeting room. In fact, you can set it up in almost any room you want, an option not all competitors offer.

Need an additional perspective? You can first check a person's presence information to see whether they're available, then add people any time during a session. People on the move can take part by phone and use the browser-based collaboration to join a session.

Save the session

You can record the audio portion of a telecollaboration session and make it available to participants and you can take snapshots during a meeting to capture key content or interactions shared on the whiteboard.

A software solution delivers hard results

Most telepresence products are expensive because of technical requirements and proprietary equipment. Mitel's TeleCollaboration Solution is a software-based solution, so you can use your existing hardware or source commercially available components for a solution that's affordable enough for widespread use by your workforce.

Mitel's TeleCollaboration Solution is an application that comes with all the flexibility you need: it leverages your legacy equipment, protects your investment, and integrates available standard components.

Your first choice for worldwide meetings

The Mitel TeleCollaboration Solution delivers an environment that connects participants from around the globe with unprecedented realism. Telepresence and collaboration come together in a "better than live" experience that's a fraction of the cost of business travel, without the drawbacks of videoconferencing. And unlike travel, a telecollaboration meeting can be launched in moments, whenever it's needed, often pre-empting an issue before it begins.

With a rapid ROI, the Mitel TeleCollaboration Solution isn't just a reasonable alternative to business travel: it's your first choice.

Mitel TeleCollaboration Solution delivers real benefits

- **Savings**
Reduces costs of business travel, lowers cost of ownership and usage costs.
- **Use of your existing hardware**
Integrates legacy and commercially available hardware, and prepares you for future growth.
- **Simplicity**
Makes launching a telecollaboration as easy as making a phone call with the simple, intuitive interface.
- **Rapid ROI**
Realizes your ROI fast, often within 12 months.
- **Optimal network usage and among the lowest bandwidth requirements on the market**
Uses less bandwidth and has a unique tolerance to network interruptions or peaks.
- **Natural telepresence**
Renders realistic telepresence, uses HD for video and collaboration materials, and provides high-fidelity audio lip-synching for a natural experience.

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